

AME ELITE (AME MK)

Post-result briefing takeaways

MALAYSIA | CONSTRUCTION | UPDATE

- AME recorded RM110.5m new sales in 1QFY26 on track to achieve FY26 sales target of RM400m; finalising land acquisition in Ijok to strengthen its GDV pipeline to RM3.5bn (+59%)
- Expected to recognise RM85m gain from DC land sale in 2QFY26
- Maintain BUY with unchanged SOP-derived TP at RM2.00

Improving accessibility to Northern Techvalley; finalising new land deal

AME Elite's (AME) recorded RM110.5m new sales in 1QFY25, driven by notable transactions with MNC clients, including a Chinese optical products manufacturer (RM37m) and a Japanese medical packaging client (RM19m) in i-TechValley (RM1.5bn GDV). Its newly launched Northern TechValley (RM1.3bn GDV) recorded RM25.8m in new sales in 1QFY26. To enhance accessibility, management has commenced the construction of a flyover bridge at Northern TechValley, which is expected to support sequential sales momentum. Overall group sales momentum is on track to achieve its FY26 sales target of RM400m, underpinned by a recovery in industrial property demand following the finalisation of US tariffs. Looking ahead, AME remains focused on growing its RM2.2bn GDV pipeline, anchored by the pending Ijok land acquisition (RM1.3bn estimated GDV) with KLK, which is expected to complete in Oct25 subject to final rezoning approval. Meanwhile, its MOU with SD Guthrie for the proposed development of 641 acres in Kulai, Johor, remains at an early feasibility stage.

Received final payment for DC land sale, eyeing special dividend

Following the receipt of the final payment from DC Hyperspace for the RM210m land sale in Aug25, AME is expected to recognise a RM85m gain from this deal in 2QFY26. Management is exploring a potential special dividend, which could present upside to our full-year FY26 DPS forecast of 6sen. On the construction and engineering segment, AME has replenished RM169m worth of new contracts in 1QFY26, lifting its outstanding order book to RM255.9m (+19% YoY).

Maintain BUY with unchanged 12-month TP of RM2.00

We reiterate our BUY rating with an unchanged SOP-derived TP of RM2.00. We anticipate AME to capture additional demand as it continues to benefit from growing industrial property needs in key FDI hubs such as Johor and Penang. Key risks to our BUY call include uncertainties surrounding US tariffs that could dampen property demand.

Key Financials

Y/E Mar	FY24	FY25	FY26E	FY27E	FY28E
Revenue (RMm)	716.9	608.6	1,032.8	818.0	936.2
EBITDA (RMm)	142.5	152.5	293.4	186.5	211.0
Pretax profit (RMm)	158.2	153.0	277.9	173.1	199.8
Net profit (RMm)	93.1	92.1	191.0	103.8	108.5
EPS (sen)	14.6	14.4	29.9	16.2	16.9
PER (x)	10.4	10.5	5.1	9.3	8.9
Core net profit (RMm)	91.2	89.1	191.0	103.8	108.5
Core EPS (sen)	14.3	13.9	29.9	16.2	16.9
Core EPS growth (%)	4.1	(2.3)	114.4	(45.6)	4.3
Core PER (x)	10.6	10.8	5.1	9.3	8.9
Net DPS (sen)	6.0	6.0	6.0	6.0	6.0
Dividend Yield (%)	4.0	4.0	4.0	4.0	4.0
EV/EBITDA (x)	6.0	6.5	3.4	5.0	4.3
Chg in EPS (%)	-	-	-	-	-
Phillip/Consensus (%)	-	-	1.1	1.1	1.0

Sources: Company, Bloomberg, Phillip Research forecasts

8 September 2025

BUY (maintain)

LAST CLOSE PRICE	RM1.51
TARGET PRICE	RM2.00
TOTAL RETURN	32.5%

COMPANY DATA

BLOOMBERG TICKER	AME MK EQUITY
O/S SHARES (MN) :	639
MARKET CAP (USD mn / RM mn) :	228 / 964
52 - WK HI/LO (RM) :	1.84 / 1.46
3M Average Daily T/O (mn) :	0.20
NET CASH/(DEBT) (RMm)	(34.70)

MAJOR SHAREHOLDERS (%)

Lim Yook Kim	17.8%
Lee Chai	17.8%
Kang Ah Chee	17.5%

PRICE PERFORMANCE (%)

	1MTH	3MTH	YTD
COMPANY	3.3	(2.4)	(7.0)
FBMKLCI RETURN	3.0	5.2	(1.7)

PRICE VS. FBMKLCI

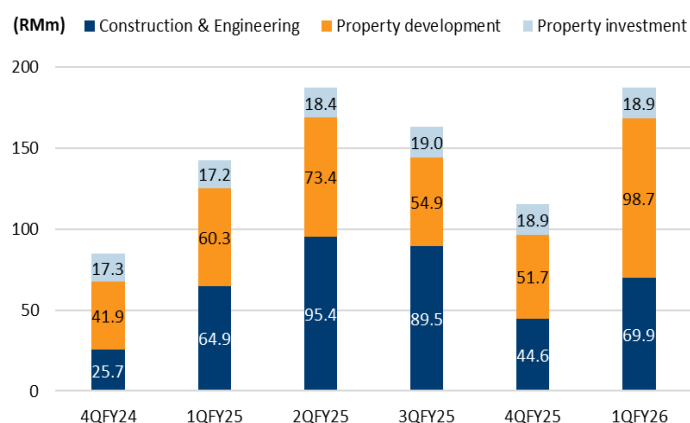


Source: Bloomberg

Kei Jun THONG

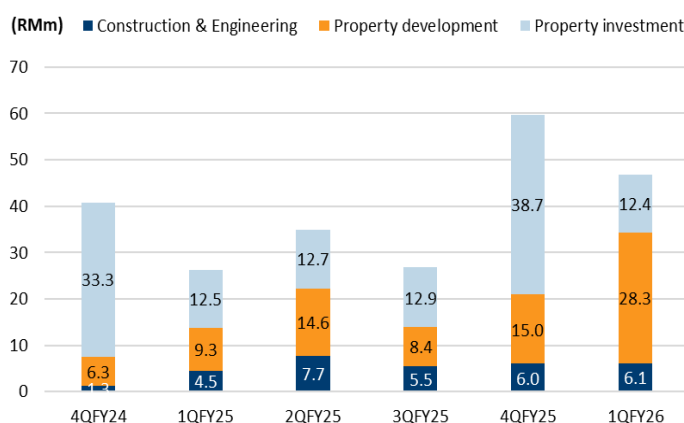
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Table 1: Quarterly segmental revenue



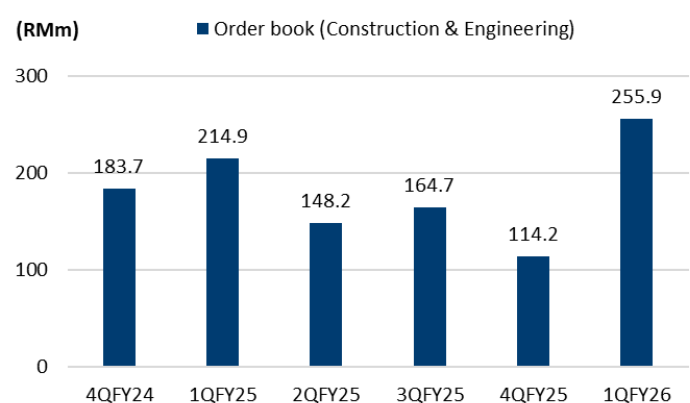
Source: Company, Phillip Research

Table 2: Quarterly segmental operating profit



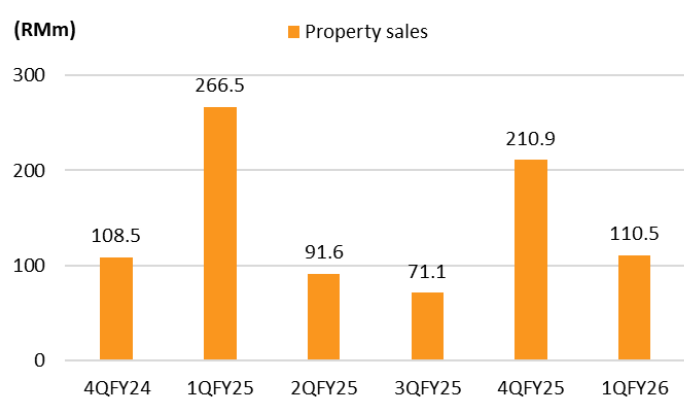
Source: Company, Phillip Research

Table 3: Orderbook trend



Source: Company, Phillip Research forecasts

Table 4: Quarterly property sales



Source: Company, Phillip Research forecasts

Table 5: Sum of Parts (SOP) Valuation

SOP Component	Value (RMm)	PE (x) / Disc Rate (%)	SOP Value (RMm)
FY26E construction and engineering profit	25	14	355
Property developments @ DCF (WACC 7.6%)	583	20% discount	467
AME REIT (51% equity stake)	831	51%	421
Net cash/(debt)			37
SOP Value			1,277
No. of shares (m)			639
SOP/share (RM)			2.00

Source: Phillip Research forecasts

FINANCIALS

Income Statement

Y/E Mar (RMm)	FY24	FY25	FY26E	FY27E	FY28E
Revenue	716.9	608.6	1,032.8	818.0	936.2
Operating expenses	(574.4)	(456.1)	(739.4)	(631.5)	(725.1)
EBITDA	142.5	152.5	293.4	186.5	211.0
Depreciation	(6.3)	(6.8)	(7.4)	(8.0)	(8.6)
EBIT	136.2	145.7	286.0	178.5	202.5
Net int income/(expense)	3.8	3.3	(8.1)	(5.4)	(2.7)
Associates' contribution	2.7	(2.0)	0.0	0.0	0.0
Forex gain/(loss)	0.0	0.0	0.0	0.0	0.0
Exceptional gain/(loss)	15.6	6.0	0.0	0.0	0.0
Pretax profit	158.2	153.0	277.9	173.1	199.8
Tax	(32.2)	(30.3)	(66.7)	(41.5)	(48.0)
Minority interest	(32.9)	(30.6)	(20.2)	(27.7)	(43.4)
Net profit	93.1	92.1	191.0	103.8	108.5
Core net profit	91.2	89.1	191.0	103.8	108.5

Balance Sheet

Y/E Mar (RMm)	FY24	FY25	FY26E	FY27E	FY28E
Fixed assets	159.2	207.6	195.0	227.0	258.5
Other long term assets	642.1	724.8	837.4	808.7	765.3
Total non-current assets	801.3	932.4	1,032.4	1,035.7	1,023.8
Cash and equivalents	279.7	316.1	487.0	555.8	569.5
Stocks	436.6	511.1	790.0	531.1	606.3
Debtors	242.4	162.4	266.3	264.5	302.7
Other current assets	1.9	1.4	1.4	1.4	1.4
Total current assets	960.7	991.0	1,544.7	1,352.7	1,479.9
Creditors	275.9	226.3	572.8	318.6	363.8
Short term borrowings	137.7	175.3	175.3	175.3	175.3
Other current liabilities	50.7	72.8	56.0	56.0	56.0
Total current liabilities	464.3	474.4	804.0	549.9	595.1
Long term borrowings	37.0	172.1	343.6	343.6	343.6
Other long term liabilities	68.2	32.7	32.7	32.7	32.7
Total long term liabilities	105.2	204.8	376.3	376.3	376.3
Minority interests	318.5	323.4	323.4	323.4	323.4
Shareholders' Funds	873.9	920.7	1,073.4	1,138.8	1,208.9

Cash Flow Statement

Y/E Mar (RMm)	FY24	FY25	FY26E	FY27E	FY28E
PAT	93.1	92.1	191.0	103.8	108.5
Depreciation & Amortisation	6.3	6.8	7.4	8.0	8.6
Working capital changes	126.4	(46.2)	(36.4)	6.6	(68.3)
Others	(188.0)	(112.7)	20.2	28.7	43.4
Cashflow from operation	37.8	(60.0)	182.2	147.2	92.1
Capex	(18.4)	(10.3)	(20.0)	(40.0)	(40.0)
Disposal/(purchases)	13.5	1.0	0.0	0.0	0.0
Others	1.8	(3.7)	(124.5)	0.0	0.0
Cash flow from investing	(3.1)	(13.0)	(144.5)	(40.0)	(40.0)
Debt raised/(repaid)	(9.2)	172.7	171.5	0.0	0.0
Net interest income/(exp)	3.8	3.3	(8.1)	(5.4)	(2.7)
Dividends paid	(38.3)	(38.3)	(38.3)	(38.3)	(38.4)
Others	(30.4)	(22.4)	8.1	5.4	2.7
Cash flow from financing	(74.1)	115.2	133.1	(38.3)	(38.4)
Free Cash Flow	19.4	(70.4)	162.2	107.2	52.1

Source: Company, Phillip Research forecasts

Financial Ratios and Margins

Y/E Mar (RMm)	FY24	FY25	FY26E	FY27E	FY28E
Growth					
Revenue (%)	24.5	(15.1)	69.7	(20.8)	14.4
EBITDA (%)	2.6	7.0	92.4	(36.4)	13.2
Core net profit (%)	4.1	(2.3)	114.4	(45.6)	4.5
Profitability					
EBITDA margin (%)	19.9	25.1	28.4	22.8	22.5
PBT margin (%)	22.1	25.1	26.9	21.2	21.3
Net profit margin (%)	12.7	14.6	18.5	12.7	11.6
Effective tax rate (%)	20.3	19.8	24.0	24.0	24.0
ROA (%)	5.2	5.0	8.5	4.2	9.1
Core ROE (%)	10.8	9.9	19.2	9.4	19.0
ROCE (%)	13.1	13.0	21.3	11.3	18.6
Dividend payout ratio (%)	41.2	41.6	20.1	36.9	35.4

Liquidity

Current ratio (x)	2.1	2.1	1.9	2.5	2.5
Op. cash flow (RMm)	37.8	(60.0)	182.2	147.2	92.1
Free cashflow (RMm)	19.4	(70.4)	162.2	107.2	52.1
FCF/share (sen)	5.1	(10.9)	25.4	16.8	8.1

Asset management

Debtors turnover (days)	118.0	121.4	118.0	118.0	118.0
Stock turnover (days)	325.2	400.3	350.0	350.0	350.0
Creditors turnover (days)	169.5	212.2	210.0	210.0	210.0

Capital structure

Net gearing (%)	(0.1)	0.0	0.0	(0.0)	(0.0)
Interest cover (x)	(37.7)	(46.5)	36.1	34.4	79.0

Quarterly Profit & Loss

Y/E Mar (RMm)	1QFY25	2QFY25	3QFY25	4QFY25	1QFY26
Revenue	142.4	187.2	163.4	115.6	187.5
Operating expenses	(114.3)	(148.7)	(133.0)	(61.3)	(139.2)
EBITDA	28.1	38.5	30.3	54.3	48.2
Depreciation	(1.6)	(1.1)	(1.0)	(1.8)	(1.6)
EBIT	26.5	37.4	29.3	52.5	46.7
Net int income/(expense)	0.3	(0.5)	2.1	1.4	4.7
Associates' contribution	(0.2)	(0.7)	(0.6)	(0.5)	(0.9)
Forex gain/(loss)	0.0	0.0	0.0	0.0	0.0
Exceptional items	0.0	0.0	(0.4)	6.3	0.0
Pretax profit	26.6	36.4	30.4	59.6	50.5
Tax	(6.1)	(8.1)	(6.4)	(9.8)	(12.4)
Minority interest	(5.7)	(5.9)	(5.6)	(13.4)	(5.7)
Net profit	14.7	22.4	18.4	36.5	32.4
Core net profit	14.7	22.4	18.8	33.2	32.4
Margins (%)					
EBITDA	19.7	20.6	18.6	47.0	25.7
PBT	18.6	19.4	18.6	51.6	26.9
Core net profit	10.3	12.0	11.5	28.7	17.3

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BUY: Total stock return expected to exceed +10% over 12-month period
HOLD: Total stock return to be between -10% and +10% over a 12-month period
SELL: Total stock return is expected to below 10% over a 12-month period

Sector:

OVERWEIGHT: The sector is expected to outperform the overall FBMKLCI over the next 12 months
NEUTRAL: The sector is to perform in line with the overall FBMKLCI market over the next 12 months
UNDERWEIGHT: The sector is expected to underperform the overall FBMKLCI market over the next 12 months

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