

27 August 2020

AME Elite Consortium (AME MK)

Deal Flows Remain Strong; Maintain BUY

- Maintain BUY and MYR2.22 TP, 22% upside and c.2% yield. 1QFY21
 (Mar) results were below expectations, largely due to the disruption during
 the lockdown. However, the downside in earnings was mitigated by the
 resilient income from workers' dormitories and rental from industrial
 properties. We remain optimistic that management will be able to secure
 more sales and construction jobs from local corporations and
 multinationals, topping up its unbilled sales and construction orderbook.
- 1QFY21 results. As expected, earnings during the quarter were dampened due to the temporary halt in construction activities, resulting in a delay in project completion and recognition. Due to the lack of revenue stream, AME's construction and engineering divisions incurred losses during the quarter, as a result of fixed operating costs. However, income contribution from property investment was a saving grace, as earnings from the division managed to prevent the company from falling into a net loss during the quarter.
- Expect more job flows in the coming quarters. Although management
 has yet to share its latest unbilled sales and construction orderbook
 (MYR106m and MYR309m as at end-FY20), we believe the company will
 be able to replenish the items in the coming quarters. We understand that
 management is in talks with various local corporations and multinationals,
 and negotiations for some deals are now in the advanced stages.
- New land for expansion. Management is still on the lookout for new land for expansion purposes, and the potential land parcels may be within and/or outside Johor. Given the strong brand equity of i-Park, we believe AME will be able to replicate the success in areas outside Johor. The Klang Valley area is still lacking of gated & guarded industrial parks.
- Earnings forecast. We make no changes to our earnings projection. The
 company is now accelerating the progress of its ongoing projects to
 recover the income loss during the Movement Control Order (MCO).
 Hence, we believe earnings in the coming quarters should come in
 stronger. The ability to seal some of the contracts may also potentially
 boost FY21F earnings.
- Maintain TP. Our TP is based on SOP, ie 50% discount to RNAV for the property development, 13x P/E for the construction division and DCF at 7% for the property investment division.

Malaysia Results Review

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Buy (Maintained)

 Target Price (Return):
 MYR2.22 (+22%)

 Price:
 MYR1.82

 Market Cap:
 USD186m

 Avg Daily Turnover (MYR/USD)
 1.75m/0.41m

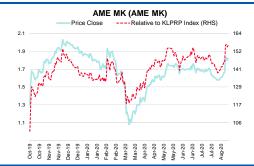
Analyst

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Share Performance (%)

	YTD	1m	3m	6m	12m
Absolute	(3.2)	7.7	4.6	1.1	0.0
Relative	19.2	5.2	(0.7)	15.1	0.0
52-wk Price low/high (MYR)				1.08	- 2.03



Source: Bloomberg

Note

Small cap stocks are defined as companies with a market capitalisation of less than USD1bn.

Forecasts and Valuation	Mar-19	Mar-20	Mar-21F	Mar-22F	Mar-23F
Total turnover (MYRm)	339	380	361	463	534
Recurring net profit (MYRm)	37	56	56	74	85
Recurring net profit growth (%)	(22.7)	52.5	0.2	31.8	14.4
Recurring EPS (MYR)	0.09	0.13	0.13	0.17	0.20
DPS (MYR)	-	0.03	0.03	0.04	0.05
Recurring P/E (x)	21.15	13.87	13.84	10.50	9.18
P/B (x)	1.91	1.23	1.15	1.06	0.98
Dividend Yield (%)	na	1.6	1.6	2.2	2.7
Return on average equity (%)	12.2	12.3	8.6	10.5	11.1
Net debt to equity (%)	26.0	13.7	17.3	20.3	21.4

Source: Company data, RHB

Financial Exhibits

Asia Malaysia Construction & Engineering AME Elite Consortium AME MK Buy

Valuation basis

SOP

Key drivers

- i. Beneficiary of US-China trade tensions; ii. Expansion in landbank and industrial parks in areas outside Johor

Key risks

- i. Unexpected economic downturn;
- ii. Unfavourable drastic turn in FDI policies

Company Profile

AME Elite Consortium is involved in the construction of large manufacturing plants and industrial properties, with core expertise in the designing and building of industrial parks.

Financial summary (MYR)	Mar-19	Mar-20	Mar-21F	Mar-22F	Mar-23F
Recurring EPS	0.09	0.13	0.13	0.17	0.20
EPS	0.11	0.15	0.13	0.17	0.20
DPS	-	0.03	0.03	0.04	0.05
BVPS	0.95	1.48	1.58	1.72	1.87
Return on average equity (%)	12.2	12.3	8.6	10.5	11.1
Return on average assets (%)	5.4	6.2	4.8	5.9	6.1

Valuation metrics	Mar-19	Mar-20	Mar-21F	Mar-22F	Mar-23F
Recurring P/E (x)	21.15	13.87	13.84	10.50	9.18
P/B (x)	1.9	1.2	1.1	1.1	1.0
Dividend Yield (%)	-	1.6	1.6	2.2	2.7
EV/EBITDA (x)	11.60	9.46	10.66	8.51	7.69

Income statement (MYRm)	Mar-19	Mar-20	Mar-21F	Mar-22F	Mar-23F
Total turnover	339	380	361	463	534
Gross profit	94	120	106	153	176
EBITDA	77	93	86	113	129
Operating profit	77	93	86	113	129
Net interest	(3)	(10)	(5)	(6)	(7)
Pre-tax profit	73	89	81	107	122
Taxation	(22)	(20)	(20)	(27)	(30)
Reported net profit	47	64	56	74	85
Recurring net profit	37	56	56	74	85

Cash flow (MYRm)	Mar-19	Mar-20	Mar-21F	Mar-22F	Mar-23F
Change in working capital	(12)	(146)	43	(75)	(51)
Cash flow from operations	40	(83)	103	5	40
Cash flow from financing activities	(14)	244	0	0	0
Cash at beginning of period	110	102	192	189	175
Net change in cash	26	160	103	5	40
Ending balance cash	136	263	295	194	215

Balance sheet (MYRm)	Mar-19	Mar-20	Mar-21F	Mar-22F	Mar-23F
Total cash and equivalents	102	192	189	175	182
Tangible fixed assets	383	454	577	599	641
Total investments	32	21	21	21	21
Total other assets	3	4	4	4	4
Total assets	893	1,151	1,203	1,319	1,443
Short-term debt	29	22	22	22	22
Total long-term debt	187	261	291	311	341
Total liabilities	457	482	486	540	593
Shareholders' equity	406	633	677	734	797
Minority interests	30	35	40	46	52
Total equity	437	669	716	779	849
Total liabilities & equity	893	1,151	1,203	1,319	1,443

Key metrics	Mar-19	Mar-20	Mar-21F	Mar-22F	Mar-23F
Revenue growth (%)	(0.7)	12.2	(5.2)	28.5	15.3
Recurring net profit growth (%)	(22.7)	52.5	0.2	31.8	14.4
Recurrent EPS growth (%)	(22.7)	52.5	0.2	31.8	14.4
Gross margin (%)	27.7	31.6	29.3	33.1	33.0
Recurring net profit margin (%)	10.8	14.7	15.6	16.0	15.9
Dividend payout ratio (%)	0.0	20.1	22.8	23.1	25.2

Source: Company data, RHB



Results At a Glance

Figure 1: Quarterly results

FYE Mar (MYRm)	1Q20	4Q20	1Q21	QoQ (%)	YoY (%)	Comments
Turnover	94.4	98.1	54.7	(44.2)	(42.0)	The weak turnover was largely due to the impact of COVID-19 and the resulting lockdown
Construction	40.0	44.8	14.7	(67.2)	(63.2)	The decrease in revenue was due to the temporary halt in construction activities
Prop Dev.	36.5	22.6	24.3	7.6	(33.3)	
Engineering	11.8	21.3	6.9	(67.4)	(41.2)	Similarly, the lockdown has also disrupted engineering services during 1QFY21
Prop invt & mgt services	6.0	9.4	8.7	(6.6)	44.6	
EBIT	21.4	21.5	6.0	(71.9)	(71.9)	The sharp decrease in EBIT was due to the fixed costs that the company incurred during the MCO
Construction	7.1	5.6	(1.5)	(126.4)	(120.7)	
Prop Dev.	6.9	7.1	2.3	(67.9)	(66.7)	
Engineering	2.8	(0.1)	(2.1)	-	-	
Prop invt & mgt services	5.0	11.7	7.0	(39.7)	39.6	
Net interest	(3.5)	(1.7)	(1.4)	(20.2)	(60.5)	
Pretax profit	19.1	20.1	6.6	(67.1)	(65.3)	
Taxation	(4.5)	(4.3)	(0.6)	(86.2)	(86.7)	The lower effective tax rate was due to the deferred tax income on unutilised tax incentives, and share of profit of an equity-accounted JV on a net of tax basis
Minority interest	(1.4)	(1.0)	(0.7)	(31.1)	(50.0)	
Net profit	13.1	14.8	5.3	(64.0)	(59.5)	
Core net profit	13.1	8.6	5.3	(38.1)	(59.5)	Below expectations
EPS (sen)	0.7	3.5	1.3	n.a.		
Gross DPS (sen)	0.0	3.0	0.0	n.a.		
NTA/share (RM)	1.4	1.5	1.5	n.a.		
EBIT margin (%)	22.7	21.9	11.0	n.a.		
Pretax margin (%)	20.2	20.5	12.1	n.a.		
Tax rate (%)	23.8	21.5	9.1	n.a.		

Source: Company data, RHB

Figure 2: SOP valuation

SOP Valuation	Valuation basis	Equity value (MYRm)
Property development	50% discount to RNAV	254.5
Construction & engineering	@ 13x P/E	370.5
Property investment	DCF @ 7% discount rate	413.5
- Net debt		-91.4
Total SOP		947.0
No. of shares (m)		427.1
TP (MYR)		2.22



Construction & Engineering | Construction

Recommendation Chart



Dat	е	Recommendation	Target Price	Price
202	20-08-18	Buy	2.22	1.63
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Source: RHB, Bloomberg

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Buy: Share price may exceed 10% over the next 12 months

Trading Buy: Share price may exceed 15% over the next 3 months, however

longer-term outlook remains uncertain

Neutral: Share price may fall within the range of +/- 10% over the next

12 months

Take Profit: Target price has been attained. Look to accumulate at lower levels Sell: Share price may fall by more than 10% over the next 12 months

Not Rated: Stock is not within regular research coverage

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