

AME delivers double-digit growth in 9M20 net profit on record quarterly new sales and orderbook

- *Maintains unbilled sales of RM121.0 million, while construction orderbook rises to RM348.5 million as at 31 December 2019*
- *Commences Phase 3 of i-Park@Senai Airport City in fourth quarter of FY2020 with GDV of RM555.0 million*

Johor Bahru, Malaysia, 26 February 2020 - Integrated industrial space solutions provider AME Elite Consortium Berhad (AME, the Group, 腾宇集团, Bloomberg: AME:MK; Reuters: AMEE.KL) reported strong double-digit growth in the nine-month period ended 31 December 2019 (9M20), on securing its highest-ever new sales and new orders in its construction and engineering segments.

AME's new sales of industrial and commercial properties at its integrated i-Park industrial park developments rose to a record high of RM137.4 million in 9M20, growing 56.8% from RM87.6 million in the full preceding year. The new sales also include commercial properties at The Jacaranda, as part of the commercial hub of i-Park@Senai Airport City.

Furthermore, the construction and engineering segments, which build and support industrial properties for external clients, secured RM427.0 million worth of new jobs in 9M20, its highest recorded compared to RM117.3 million in FY2019 and RM279.9 million in FY2018.

Group revenue expanded 4.6% to RM282.3 million in 9M20 versus RM269.9 million previously, while net profit surged 55.1% to RM49.0 million from RM31.6 million previously. Excluding fair value gains net of tax and minority interest worth RM5.3 million recorded in 9M20, the Group's adjusted net profit stood at RM43.8 million, rising 38.2% from the previous period.

“AME hit record new quarterly property development sales of RM73.8 million in the third quarter ended 31 December 2019 (3Q20) alone, exceeding the RM63.6 million sales attained in the six months ended September 2019.

The strong uptake at i-Park@Indahpura and i-Park@Senai Airport City comprise substantial investments from China and Singapore, and sizeable clients from Australia, Hong Kong, Japan, and the United States.

We are optimistic of this continued uptrend, as various corporations accelerate the pace of geographical diversification in this region to strengthen their sustainability and competitiveness.

Against this positive backdrop, we commenced Phase 3 development of the i-Park@Senai Airport City in early 2020 with gross development value of RM555.0 million.”

Kelvin Lee Chai (李志财)
Group Managing Director, AME Elite Consortium Berhad

As at 31 December 2019, AME's unbilled sales from the property development segment stood at RM121.0 million, while its construction and engineering orderbook amounted to RM348.5 million to be recognized until the 2021 calendar year.

On segmental basis, the property development segment's revenue more than doubled to RM69.7 million in 9M20 from RM30.5 million previously, while revenue from investment properties, comprising i-Stay workers' dormitories and leasing of industrial factories, rose 62.1% to RM25.3 million from RM15.6 million previously.

Additionally, the engineering segment revenue increased 43.6% to RM46.9 million in 9M20 from RM32.7 million previously on higher contribution from the steel engineering and precast concrete works, as well as mechanical and electrical engineering works divisions. However, the construction segment posted lower revenue of RM140.3 million in 9M20 from RM191.2 million previously due to the progress timing of construction projects.

Meanwhile, group net profit for 3Q20 was unchanged at RM14.8 million after including one-off listing expenses of RM1.9 million, and higher tax expense due to certain expenses not deductible for tax purposes.

Group revenue for 3Q20 rose 1.1% to RM106.1 million, led by the engineering segment posting a 87.1% jump in revenue contribution to RM23.2 million from RM12.4 million previously, and 66.6% higher revenue from the investment properties segment of RM8.9 million compared to RM5.3 million previously.

The property development segment, however, registered lower revenue of RM14.0 million in 3Q20 versus RM18.7 million previously attributed to lower stage of work completed for sold industrial properties, while the construction segment saw revenue dip to RM60.1 million compared to RM68.6 million due to the progress timing of construction projects.

Kelvin Lee Chai added: "AME is optimistic of delivering healthy performance for the full year ending 31 March 2020, supported by continued development of Phase 1 and 2 of i-Park@Senai Airport City, in addition to the newly-commenced Phase 3. We also expect to achieve higher contributions from all segments of construction and engineering services, rental of workers dormitories and the leasing of industrial properties."

"Furthermore, we are actively exploring landbanking opportunities to sustain our future development pipeline, in line with our expansion strategy to grow the i-Park brand of industrial parks throughout Peninsular Malaysia."

About AME Elite Consortium Berhad (<https://ame-elite.com>)

Established since 1995, AME is an integrated and comprehensive industrial space solutions provider: encompassing the development of gated and guarded industrial parks, the design and construction of large manufacturing plants, the sale and lease of industrial factory units, as well as rental and management of workers' dormitories.

AME possesses in-house construction and engineering expertise, including mechanical and electrical (M&E) engineering, and industrialised building system (IBS) involving steel structure and pre-cast concrete fabrication.

AME has completed i-Park @ SiLC, i-Park@Indahpura (Phase 1 and 2) and District 6 in Johor. The Group is also currently constructing i-Park@Senai Airport City in Johor.

AME received multiple awards including World Silver Winner in Industrial Category (i-Park@Indahpura) at the 2019 FIABCI World Prix d'Excellence Awards, Malaysia Property Award™ 2018 (Industrial Category) by FIABCI-Malaysia, Malaysia's Responsible Developer: Building Sustainable Development Award 2018 by Edge Property and The Iskandar Malaysia Accolades (TIMA) 2016/17: Platinum Winner for "Most Conducive Workplace" (i-Park@Indahpura).

Issued for and on behalf of AME Elite Consortium Berhad by Aquilas Advisory (Malaysia) Sdn Bhd.

For media enquiries, please contact:

Ms. Julia Pong julia@aquilas.com.my T: +603- 2711 1391 / +6012-3909 258

Mr. Tay Tze Yi tayty@aquilas.com.my T: +603- 2711 1391 / +6016-3380 555